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We Paint in Partnership with You
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Contractor Ranking Tool

Comparing Contractors = Assessing **TRUE** Value

Here are some helpful questions you should ask prospective contractors in order to properly assess:

- Your financial risk with each contractor
- Their reliability and professionalism
- The likeliness of a successful and on time project
- The probability of a long-term relationship with the contractor

Questions to Ask Contractors to Assess:	PIP	Other Bidder	Other Bidder
A- Financial Risk			
Do they carry Liability and Workmen's Comp Insurance?	Yes	_____	_____
Do they use their own employees, not subcontractors?	Yes	_____	_____
B- Reliability and Professionalism			
Do they belong to a professional association like PDCA	Yes	_____	_____
Are they accredited by a national organization?	Yes	_____	_____
Do they perform Background Checks and Drug Testing?	Yes	_____	_____
C- Likelihood of a Successful and on time project			
Do they have an Employee Training Program?	Yes	_____	_____
Do they have a Safety Program?	Yes	_____	_____
D- Probability of a long-term Relationship			
Are they a member of a Chamber of Commerce?	Yes	_____	_____
Do they warranty their work?	Yes	_____	_____
Do they have an up-to-date web site?	Yes	_____	_____
TOTAL SCORE	10	_____	_____
Ranking Scale: 9 to 10 = Peace of Mind 6 to 8 = Fair Chance 4 to 5 = Gamble 0 To 3 = Danger			

A score of 9 or 10 assures you **Peace of Mind** for the project at hand and beyond. It also ensures a **Successful Project** and a **Long-term Relationship** with the contractor. In the end, a 9 or 10 score guarantees you the **Best Value**.

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